

2021-2022

SMALL BUSINESS TECHNICAL ASSISTANCE GRANT AWARDEES



Governor Gavin Newsom Governor's Office of Business and Economic Development

Technical Assistance Program Awards are administered by the California Office of the Small Business Advocate

CAPITAL INFUSION PROGRAM

The Capital Infusion Program (CIP) is a 5-year state-funded program which awards \$3 million each year to support capital readiness business consulting through the California network of Small Business Development Centers (SBDC). The program, launched in 2018 and continuing through 2023 with the SBDCs, helps small businesses access capital by providing one-on-one advisory services to get them "lender ready" or "investment ready," and by connecting them to banks, mission-based lenders, and/or investors. The program allocates funding in alignment with federal support from the U.S. Small Business Administration.

NETWORK AWARD

NORCAL SBDC NETWORK

Alameda SBDC

Butte SBDC

Capital Region SBDC

Contra Costa SBDC

Hispanic Satellite Center SBDC

Marin SBDC

Mendocino SBDC

Napa-Sonoma SBDC

North Coast SBDC

San Francisco SBDC

San Joaquin SBDC

San Mateo SBDC

Santa Cruz SBDC

Sierra SBDC

Siskiyou SBDC

Solano SBDC

Shasta SBDC

Silicon Valley SBDC

Tech Futures Group

The Finance Center

CENTRAL CA SBDC NETWORK

Cal Coastal SBDC Cal Poly/CIE SBDC CSUB (Bakersfield) SBDC Valley Community SBDC Valley Sierra SBDC

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UC Merced SBDC

\$1,008,900

\$350,400

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NETWORK AWARD

LOS ANGELES SBDC NETWORK

\$870,300

LA SBDC Lead Center
College of the Canyons SBDC
Economic Development Collaborative - Ventura County SBDC
El Camino College SBDC
Long Beach City College SBDC
Pacific Coast Regional SBDC
Long Beach SBDC
Pasadena City College SBDC
University of La Verne SBDC

OC IE SBDC NETWORK

\$519,300

CSU Fullerton Lead Center SBDC
CSUSB - Inland Empire SBDC
County of Riverside, Economic Development Department - CV SBDC
OC Hispanic Chamber of Commerce SBDC
Octane - Launchpad SBDC
Rancho Santiago Community College District SBDC
UCI - SBDC @ UCI Applied Innovation
UCR - EPIC SBDC

SD IV SBDC NETWORK

\$251,100

North San Diego SBDC South San Diego SBDC The Brink SBDC

Visit https://centers.calosba.ca.gov/ to locate the nearest SBDC

TECHNICAL ASSISTANCE EXPANSION PROGRAM

The Technical Assistance Expansion Program (TAEP) is a 5-year state-funded program which awards approximately \$17 million each year to expand free consulting and low-cost training services through federally and privately funded small business assistance centers. The program, launched in 2018 and continuing through 2023 is focused on providing programming and outreach to under-resourced small businesses, including women, minorities/people of color, and veteran-owned businesses, and businesses in low-wealth, rural, and disaster-impacted communities. The program allocates funding through a competitive process.

TECHNICAL ASSISTANCE CENTERS	AWARD
Agriculture and Land-Based Training Association	\$70,000
American Indian Chamber Education Fund PTAC	\$97,026
Anew America WBC - Oakland	\$75,000
Anew America WBC - San Jose	\$75,000
California Asian Pacific Chamber of Commerce	\$287,500
California Capital Women's Business Center	\$120,413
California FarmLink	\$52,155
California Manufacturing Technology Consulting	\$1,875,000
Caravanserai Project	\$95,846
Central California SBDC Network*	\$401,000
Center for Economic Development EDA University Center, Chico State	\$124,532
Coachella Valley WBC	\$150,000
El Pajaro Community Development Corporation	\$92,352
Fresno Area Hispanic Foundation	\$102,395
Fresno CDFI dba Access Plus Capital	\$80,575
Fresno Metro Black Chamber of Commerce	\$390,600
Indian Dispute Resolution Services, Inc.	\$36,027
Inland Empire Center for Entrepreneurship at CSU San Bernardino	\$109,654
Inland Empire WBC	\$112,500
LA County PTAC	\$177,635
Los Angeles Area Chamber of Commerce Foundation	\$246,900
Los Angeles SBDC Network*	\$2,100,000

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^{*}SBDC Network has multiple subcenters

TECHNICAL ASSISTANCE EXPANSION PROGRAM

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TECHNICAL ASSISTANCE CENTERS	AWARD
LTSC CDC API Small Business Program WBC	\$206,250
Main Street Launch	\$489,347
Mendocino Women's Business Center	\$200,000
Mission Community Services Corporation - Kern	\$150,000
Mission Community Services Corporation - San Luis Obispo	\$200,000
New Economics For Women WBC	\$90,703
NorCal PTAC	\$300,000
NorCal SBDC Network*	\$4,192,819
NorCal VBOC	\$181,039
Orange County Inland Empire SBDC Network*	\$1,890,000
Pacific Asian Consortium in Employment (PACE)	\$300,000
Renaissance Entrepreneurship Center	\$37,500
Renaissance Entrepreneurship Center WBC	\$112,500
San Diego & Imperial WBC	\$100,000
San Diego & Imperial Valley SBDC Network*	\$1,200,000
San Diego, Orange, and Imperial PTAC	\$211,222
San Joaquin Valley RDC	\$49,692
San Jose MBDA Business Center	\$36,338
Women's Business Center at JEDI	\$206,250
Women's Economic Ventures WBC	\$337,500

Visit https://centers.calosba.ca.gov/ to locate the nearest small business technical assistance center

^{*}SBDC Network has multiple subcenters

PROGRAM INDEX

PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTAC)

Procurement Technical Assistance Center (PTACs) provide a wide range of government contracting help — most free of charge! All PTACs are staffed with counselors experienced in government contracting and provide a wide range of services including classes and seminars, individual counseling and easy access to bid opportunities, contract specifications, procurement histories, and other information necessary to successfully compete for government contracts. Many PTAC counselors have backgrounds in government acquisitions and virtually all receive ongoing training to keep pace with continually evolving acquisitions procedures and policies.

SMALL BUSINESS DEVELOPMENT CENTERS (SBDC)

Small business owners and aspiring entrepreneurs can go to their local SBDCs for FREE face-to-face business consulting and at-cost training on a variety of topics. The mission of America's nationwide network of SBDCs is to help new entrepreneurs realize the dream of business ownership, and assist existing businesses to remain competitive in an ever-changing global economy.

WOMEN'S BUSINESS CENTERS (WBC)

WBCs help women succeed in business by providing training, mentoring, business development, and financing opportunities to over 145,000 women entrepreneurs each year. Small business owners and aspiring entrepreneurs can go to their local WBCs for FREE face-to-face business consulting and at-cost training on a variety of topics.

VETERANS BUSINESS OUTREACH CENTER (VBOC)

VBOC's mission is to advance the growth and commercial competitiveness of veteran owned small business enterprises through education and services focusing on business development, technology deployment and e-commerce.

OTHER TECHNICAL ASSISTANCE PROVIDERS

California is home to a myriad of other technical assistance providers that provide small business technical assistance to small business owners and entrepreneurs. Many of these organizations focus on providing technical assistance to women, minorities/people of color, veterans, low-wealth, communities, rural communities, and disaster-impacted communities.